

WHAT IT DOES

Provides simple access to presentation materials and leave behinds

Automates customization of all materials

Provides tools and training on best presentation practices

Organizes proof points, stories and case studies in a searchable database

Fully compatible with Salesforce

WHY IT IS IMPORTANT

Ensures consistency and control - safeguarding against non-compliance and eliminating challenges with version control

Automates onerous work freeing up resources to focus on higher value activities

Streamlines customization of materials to create client-focused materials efficiently

Provides just-in-time training on your story and process to new team members for reinforcement and on-boarding

Holds team accountable for applying best practices proven to contribute to higher close ratios

NIMBUS



TAKE THE DRAMA OUT OF YOUR SALES PRESENTATIONS

NIMBUS, Precision's cloud-based platform is a hub for all presentation materials, best practices and learning. It helps to drive consistency across your organization and eliminates the drama often associated with sales presentations. As a result, the sales team is able to focus on what is most important: preparing and rehearsing for a winning presentation.



WHERE SALES, MARKETING & TRAINING MEET

Marketing needs to ensure that materials are up-to-date, on brand and in compliance. Sales needs to have exactly what they need in one central place. Training needs to ensure that team members have the skills and confidence to effectively communicate and connect with buying committees. Nimbus crosses all three disciplines to set your selling teams up for unprecedented success.

CONTACT US FOR A DEMO!

deck drama \ˈdek drah-muh\ *n.* The time-wasting activity that occurs in the final days of preparation for a sales presentation that distracts the members of the team from the important task of developing a compelling story for the client; RELATED WORDS: "wordsmith," "death by PowerPoint," "time-waster"